



ENGINEERING CONSULTING AND
ADVISORY SERVICES COMPANY



ABOUT US

We are an engineering consulting and advisory services company.

WE DEVELOP **INTEGRAL SOLUTIONS** THROUGH THE **SYNERGIC PARTICIPATION** OF ALL OUR AREAS.

SUSTAINABILITY & CIRCULAR ECONOMY

OCCUPATIONAL HEALTH & SAFETY

PROCESS IMPROVEMENT & STANDARDS IMPLEMENTATION

R&D ENGINEERING

About Us

Co-founders

Bárbara Ceccarelli

Director of Process Improvement & Standards Implementation

Mechanical Engineer
Industrial Engineer
Environmental Engineering Specialist
Quality Management Systems Lead Auditor
Trinorm Lead Auditor (ISO 9001 - ISO 14001 - ISO 45001)



Nicolás Conti

Director of R&D Engineering

Mechanical Engineer
Occupational Health and Safety Specialist
Quality Management Systems Lead Auditor



Josefina Cura

Director of Sustainability & Circular Economy

Material Engineer
Master's Degree in Circular Economy and Environmental Management
Master's Degree in Carbon Footprint and Water Footprint
Environmental Engineering Specialist
Occupational Health and Safety Specialist



Pablo Salvini

Director of Occupational Health & Safety

Electromechanical Engineer
Occupational Health and Safety Specialist
University Diploma in Ergonomics Management



**Interdisciplinary
team of
+25 collaborators**





EIG is a **consulting & advisory services company in engineering & management** specializing in offering integral solutions to Organizations. We have a team of highly qualified professionals with more than fifteen years of experience in different areas.

We focus on **continuous training and teamwork across different disciplines**, allowing us to effectively meet new challenges.

Our purpose is to **improve the productivity** of our customers and their standards of Occupational Health & Safety, Quality, and Environment, strengthening the link with the environment in their journey **towards sustainability**.

**SUSTAINABILITY &
CIRCULAR ECONOMY**

**OCCUPATIONAL HEALTH &
SAFETY**

**PROCESS IMPROVEMENT &
STANDARDS IMPLEMENTATION**

R&D ENGINEERING



KEY PRINCIPLES THAT DEFINE US

- | Lateral Thinking
- | Commitment and Excellence
- | Creativity and Collaboration
- | Extensive Experience
- | Active Listening



VALUE PROPOSITION

Our value proposition is centered on **ensuring the integral sustainability of organizations and their value and supply chains.** We strengthen the connection between organizations and their environments by continuously enhancing productivity and optimizing Occupational Health and Safety, Quality, and Environmental standards.

We implement **practical, impactful solutions** that boost efficiency and operational effectiveness, **fostering sustainable competitiveness.**

We specialize in partnering with manufacturing and service companies that aspire to lead in sustainability, applying Circular Economy strategies that propel their development and commitment to a sustainable future.





SUSTAINABILITY & CIRCULAR ECONOMY

We provide support, advice, and specialized consulting on environmental, circular economy, and sustainability issues, tailored to the company's specific needs and enhancing **its expansion into new markets.**

Our goal is to develop a **Sustainability Master Plan** that provides a **clear roadmap for the transition of your Organization** from a Linear Economic Model to a Circular Economic Model, driving the SDGs.

This comprehensive framework **will organize and make transparent all sustainable initiatives**, demonstrating your commitment to responsible practices.

Thus, **you will stand out in the marketplace** by attracting customers and investors and ensuring a successful entry into competitive environments.

Mg. Eng. Josefina Cura

Director of Sustainability & Circular Economy



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HOW WE ACHIEVE RESULTS?

We work in a **systemic way** analyzing all the **interactions and elements involved**.

WE DESIGN INTEGRAL SOLUTIONS ADAPTED TO THE NEEDS OF THE ORGANIZATION.

Key Enablers

- **IoT**
- **Leadership** & Management Commitment
- **Infrastructure**
- **Impact** Investment
- **Government** Policy

Step 1

Canvas Circular Business Model

Analysis

Step 2

Baseline Audit

Assessment

Step 3

Sustainability Master Plan

Design

Step 4

SMP Program

Implementation

Step 5

KPIs Monitoring

Tracking

Sustainable Growth

Progress Audit & Challenges

Continuous Improvement

Key Aspects

- **Mainstreaming** & Participation
- **Training** & Coaching
- **Marketing** & Communication

Sustainability Master Plan

KEY STRATEGIES

- Efficient use of raw materials & inputs
- Energy efficiency
- Water use efficiency
- Circular waste management
- Process improvement
- Good manufacturing practices
- Carbon footprint calculation
- Annual sustainability report
- Circular supply chain

Plans & Programs

Efficient Meetings

Training & Coaching

Periodic Reports





OCCUPATIONAL HEALTH & SAFETY

We work in the **design, planning, and management** of Occupational Health and Safety (OHS).

Our objective is to **improve the OHS standards** of our clients, generating a positive impact on their Safety Culture, minimizing risks, and generating a safe and committed work environment.

We understand that there are no single solutions, so we work with a **multidisciplinary strategy**, and in conjunction with the Organization to offer **comprehensive proposals tailored to their needs**.

Eng. Pablo Salvini

Director of Occupational Health & Safety

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HOW WE ACHIEVE RESULTS?

We **identify** hazards, **assess** risks, and **develop** control measures to **prevent the occurrence** of **accidents** and **occupational diseases**.

WE DESIGN RISK MANAGEMENT SYSTEMS TAILORED TO THE NEEDS OF THE ORGANIZATION.

Risk Control

- Electrical
- Ergonomic
- Noise
- Lighting
- Radiation
- Chemical
- Entrapment
- Fall from height
- Cut
- Fire
- Explosion
- Psychosocial

Step 1

Baseline Audit

Survey

Step 2

Legal Compliance Review

Evaluation

Step 3

Action Plan Definition

Design

Step 4

OHS Program

Implementation

Step 5

KPIs Monitoring

Tracking

Sustainable Growth

Progress Audit & Challenges

Continuous Improvement

Occupational Health & Safety Program

KEY STRATEGIES

- Selection of PPE by job/task
- Safe work procedures
- Fire safety report and fire load
- Contingency plan
- Safe handling of chemicals
- Ergonomic study
- Lighting protocol in the work environment
- Noise protocol in the work environment
- Control of contractors
- Work permits
- Employee training

Studies & Reports

Training & Coaching

Periodic Reports

Assistance in Public Organizations





PROCESS IMPROVEMENT & STANDARDS IMPLEMENTATION

Our goal is to **develop a management system** that is easy to understand and maintain, as well as being **robust and efficient**.

We want the organization to benefit to the fullest from our **practical and sustainable approach**.

We believe that simplicity is key to avoiding bureaucracy, and **we ensure compliance with all regulatory requirements**.

We are here to **support you at every stage of the process**, from implementation to ongoing maintenance.

Eng. Bárbara Ceccarelli

Director of Process Improvement & Standards Implementation

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HOW WE ACHIEVE RESULTS?

We develop tailored management systems that are easy to maintain, ensuring smooth operations and continuous readiness for audits.

Standards

- ISO 9001
- ISO 14001
- ISO 45001
- ISO 22000
- ISO 26000
- ISO 20121
- ISO 59020
- ISO 14064
- ISO 20400
- GRI
- FDA CERTIFICATION
- B-CORP

Step 1

Current Management System Review

GAP Analysis

Step 2

Customized Management System

Design

Step 3

Training Plan

Training

Step 4

Assistance to All Areas

Implementation

Step 5

Audit Plan & Preparation

Internal Audit

External Audit

Assistance During the Process

Certification

Implementation & Maintenance Master Plan

KEY STRATEGIES

- Process analysis and improvement
- Development of documented information
- Risk and opportunity analysis
- Training and education
- Internal audits
- Definition and measurement of KPIs
- Development of continuous improvement plans and programs

Internal Audits

Efficient Meetings

Training & Coaching

Assistance & Support





R+D ENGINEERING

We provide specialized consulting in a wide range of engineering services, including measurements, technical reports, audits, and verifications.

We specialize in researching and developing innovative processes, techniques, and technologies, collaborating closely with university research centers.

We collaborate with companies of different activities and magnitudes, generating customized developments, adjusted to the specific needs of each client.

Eng. Nicolás Conti

Director of R+D Engineering

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HOW WE ACHIEVE RESULTS?

We design efficient solutions adapted to specific needs, optimizing both resources and results.

WE DESIGN ENGINEERING SOLUTIONS THAT ENSURE THE SUSTAINABILITY OF THE PROJECT.

Key Bundles

- Pressurized Devices
- Electrical Installations
- Electromechanical Installations
- Storage Facilities
- Materials & Process
- Training & Coaching

Step 1

Study of the Challenge Proposed

Analysis

Step 2

Strategy Assessment & Definition

Assessment

Step 3

Creation with the Professional Team

R+D

Step 4

Development Testing

Implementation

Step 5

Definition & Monitoring of KPIs

Follow-Up

Sustainable Growth

Progress Audit & Challenges

Continuous Improvement

R+D ENGINEERING DEVELOPMENTS

KEY STRATEGIES

- Engineering measurements and calculations
- Technical reports
- Verification audits of electrical and electromechanical installations
- Verification of hoisting systems
- Fuel storage audits
- Design of electromechanical installations

Performance Audits

Maintenance Programs

Training & Coaching

Legal & Regulatory Requirements





**Engineering is the foundation
of successful and sustainable
projects.
Rely on our expertise to ensure
a secure future.**



¡Thanks!

Commercial Contact

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Director of Commercial



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